

# Pre-Licensing Education for Pennsylvania

## PRE-LICENSING EDUCATION (PE)

Pre-Licensing Education (PE) is a mandatory requirement for individuals prior to taking their state insurance exam. All Magellan Pre-Licensing courses comply with Pennsylvania's 24-hour Pre-Licensing Education requirements and are available in either self-study or web-based classroom format. The web-based course is structured over a 3-day period with classes beginning at 8:30 a.m. and concluding at 5:00 p.m. This course, taught by Dr. Krauss, is available for in-house PE for insurance agencies, brokerage firms, accounting firms, financial planning firms, and financial institutions.

Breeze through your pre-licensing education faster, easier, and more conveniently with Magellan Group PE. Specifically designed for individuals preparing for the Pennsylvania PSI exams, we offer a complete learning system designed to guide you through Pennsylvania's pre-licensing education requirements. And unlike generic multi-state study material, our material specifically corresponds with the Pennsylvania exam outlines. This is especially important today due to the Pennsylvania Insurance Department's concentrated emphasis (20% of the P&C exam and 21% of the LA&H) on Pennsylvania insurance regulations.

Available in either self-study or web-based classroom format, we make the PE process simple, efficient, and cost effective. Students can self-study using our traditional print materials (licensing manual, flash cards and focus notes) and also have the ability to access our study material entirely online via a computer, tablet, or mobile device. And if a classroom format is what you are looking for, we offer convenient classes throughout the year including a free webcast on "How to Pass Your Licensing Exam." Additionally, students who purchase our self-study course materials and later choose to attend our classroom course are eligible for a credit (\$139, \$169, or \$199) toward the cost of the class registration fee. Regardless of the format chosen, you can be assured that our PE programs contain the finest educational material and professional support.

So, if you are new to the insurance and risk management field, or an experienced producer looking to add a licensing authority, let The Magellan Group help you chart your own course. Visit our website at [www.magellangroupinc.com](http://www.magellangroupinc.com) for additional information and a free demonstration of our Exam Master Online. You can also give us a call at 412-885-1210 and we will answer any of your questions on PE licensing, including information on our free webcast!

### 2025 Class Schedule

<input type="checkbox"/> PC course on February 5, 6, 7	<input type="checkbox"/> LAH course on March 5, 6, 7	<b>Location:</b> At your computer
<input type="checkbox"/> PC course on May 7, 8, 9	<input type="checkbox"/> LAH course on June 4, 5, 6	
<input type="checkbox"/> PC course on August 13, 14, 15	<input type="checkbox"/> LAH course on September 10, 11, 12	
<input type="checkbox"/> PC course on November 12, 13, 14	<input type="checkbox"/> LAH course on December 10, 11, 12	
		<b>Time:</b> 8:30 am - 5:00 pm

___ PC ___ LAH – <b>Basic Online Pre-licensing Self-Study Package</b> .....\$139.00 (includes digital manual, practice questions, audio focus notes, flash cards, 24 PE credits)	Self-study course.....\$ _____
___ PC ___ LAH - <b>Essential Pre-licensing Self-Study Package</b> .....\$169.00 (includes printed manual, online access, 24 PE credits)	Shipping (1 <sup>st</sup> package).....\$ _____
___ PC ___ LAH - <b>Comprehensive Pre-licensing Self-Study Package</b> .....\$199.00 (includes printed manual, focus notes, flash cards, online access, 24 PE credits)	Sales tax (add 7%).....\$ _____
___ <b>Class Registration Fee</b> .....\$399.00 (includes printed manual, focus notes, flash cards, online access, 24 PE credits)	Total self-study amount. ....\$ _____
	Class registration fee* .....\$ _____
	Total amount.....\$ _____

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Tel \_\_\_\_\_

Visa/MC# \_\_\_\_\_ Exp.date \_\_\_\_\_

Signature \_\_\_\_\_ E-mail \_\_\_\_\_

Photocopy and mail/fax with credit card information or a check made payable to:

**THE MAGELLAN GROUP, INC.**  
300 Weyman Plaza, Suite 280  
Pittsburgh, PA 15236

TEL 412-885-1210 • FAX 412-885-1253  
[www.magellangroupinc.com](http://www.magellangroupinc.com)

\* Orders are shipped UPS ground service within 24 business hours of receipt. Delivery is generally received within 48 hours of shipping. Ground shipping is \$17 for first manual set and \$1 for each additional manual set. Shipping charges are not applicable to the Basic Online PE Self-Study Package.

## ABOUT OUR PRE-LICENSING EDUCATION COURSE

**Course Overview** - This course complies with Pennsylvania's 24-hour Pre-licensing Education requirement. The course is structured over a 3-day period with classes beginning each day at 8:30 a.m. and concluding at 5:00 p.m. An optional webcast is presented prior to class to assist students in understanding the licensing exam process. This course, taught by Dr. Krauss is available for personalized in-house PE and/or in-house CE training for insurance agencies, brokerage houses, accounting firms, financial planning firms, and financial institutions.

**Course Material** - Students will be shipped a study manual, Flash Cards, Focus Notes and a Pennsylvania Licensing Information Bulletin and access to Exam Master Online. Students are encouraged to complete the pre-class assignments prior to class. The specially prepared Focus Notes will be used in class to assist students on important topics and critical *must know information* for exam success. Exam Master Online, which includes over 10 hours of audio PowerPoint chapter summaries of key concepts and over 900 exam-like practice questions with rationales, should be used to supplement the printed study material. Students also have the option to access the course materials entirely online via a computer or mobile devices such as iPhones, iPads, or similar Android devices.

**Course Instructor** - George E. Krauss, D.Ed., CPCU, CLU, ChFC, ARM, is the instructor and author of the Pennsylvania study guides used in this course. Dr. Krauss has authored numerous books on insurance including annotated analyses of the Homeowners Policy, Personal Auto Policy and Dwelling Policy published by the Rough Notes Company, and the Businessowners Policy and Commercial Property Coverage Guide published by the National Underwriter Company. He is a graduate of Robert Morris University completing his master's and doctoral studies at The Pennsylvania State University. He has been retained in over 300 legal cases involving various aspects of agent/insurer practices. To date, over 40,000 individuals have used Dr. Krauss's materials in passing their Pennsylvania insurance licensing exams.

**Registration Fee** - Registration includes printed study materials, access to online course content, and pre-class Webinar. Registration *does not* include the state licensing exam fees. Digital/tape recording of the course is prohibited. Class may be cancelled if attendance is insufficient (course fee minus the cost of materials will be refunded). Cancellation by the student must be in writing and received at least 7 days before class. Cancellation within 7 days prior to class is subject to a \$50 cancellation fee.

**Guarantee** - If an attendee does not pass his or her exam within one year from the date of the original class, the student may attend a future public class at no cost (student may have to purchase updated materials).

**Self-Study Option** - Student self-studies and receives a PE certificate after passing an on-site exam (home or office) that must be monitored by a disinterested third party (anyone other than a relative or direct supervisor). Multiple retakes of the final PE exam are permitted.

**Magellan PE**

Chart your own course

## Magellan PE and CE

Breeze through your pre-licensing or continuing education anytime – anyplace – anywhere



A simple, concise, and practical solution to Pennsylvania pre-licensing and continuing education needs from

**THE MAGELLAN GROUP, INC.**

Accessible on iPad, iPhone and Android platforms